

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2013

(₹ in crores)

SL NO	PARTICULARS	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
		31.12.2013 (Reviewed)	30.9.2013 (Reviewed)	31.12.2012 (Reviewed)	31.12.2013 (Reviewed)	31.12.2012 (Reviewed)	31.3.2013 (Audited)
PART I							
1	Income from operations						
	Sales and other receipts	2,058.42	1,956.09	1,310.04	6,328.59	5,547.29	7,772.84
2	Expenses						
	a) Cost of land, plots, development rights, constructed properties and others	949.24	878.10	788.44	2,847.87	2,305.07	3,355.88
	b) Employee benefits expense	142.13	185.70	154.81	472.97	450.81	595.71
	c) Depreciation, amortisation and impairment	156.12	165.96	247.88	500.27	610.18	796.24
	d) Other expenses	355.10	297.46	279.77	885.41	890.99	1,195.04
	Total	1,602.59	1,527.22	1,470.90	4,706.52	4,257.05	5,942.87
3	Profit/ (loss) from operations before other income, finance costs and exceptional items (1-2)	455.83	428.87	(160.86)	1,622.07	1,290.24	1,829.97
4	Other income	531.78	268.52	981.21	939.40	1,229.66	1,322.90
5	Profit from operations before finance costs and exceptional items (3+4)	987.61	697.39	820.35	2,561.47	2,519.90	3,152.87
6	Finance costs	633.10	609.08	580.85	1,833.58	1,725.87	2,314.04
7	Profit from operations before exceptional items and tax (5-6)	354.51	88.31	239.50	727.89	794.03	838.83
8	Exceptional Items (net)	(411.90)	79.67	-	(326.40)	-	(32.96)
9	Loss/ (profit) from operations before tax (7+8)	(57.39)	167.98	239.50	401.49	794.03	805.87
10	Tax expense*	(192.54)	85.47	(8.38)	(15.79)	144.71	125.11
11	Net profit (before minority interest, share of in associates and prior period adjustments (9-10))	135.15	82.51	247.88	417.28	649.32	680.76
12	Minority interest - share of loss/ (profit)	23.97	12.67	43.03	12.19	62.03	44.50
13	Share of profit/ (loss) in associates	(4.35)	1.02	(2.47)	3.93	0.89	4.13
14	Net profit for the period (before prior period adjustments)	154.77	96.20	288.44	433.40	712.24	729.38
15	Prior period adjustments (net)	(9.48)	3.85	(3.64)	(6.87)	3.86	(17.47)
16	Net profit (14+15)	145.29	100.05	284.80	426.53	716.10	711.92
17	Paid up Equity Share Capital (face value ₹ 2 each)	356.29	356.16	339.73	356.29	339.73	339.74
18	Reserves excluding revaluation reserves	-	-	-	-	-	25,265.58
19	Basic EPS (₹) (on ₹ 2 Per share) (not annualised)	0.82	0.56	1.68	2.42	4.22	4.19
20	Diluted EPS (₹) (on ₹ 2 Per share) (not annualised)	0.81	0.56	1.67	2.41	4.21	4.18
PART II - Select information for the quarter ended December 31, 2013							
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of shares	44,66,23,627	44,60,12,311	36,38,64,386	44,66,23,627	36,38,64,386	36,39,15,957
	- Percentage of shareholding	25.07%	25.05%	21.42%	25.07%	21.42%	21.42%
2	Promoters and Promoter Group Shareholding						
	a) Pledged/Encumbered						
	Number of Shares	0	0	0	0	0	0
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Percentage of Shares (as a % of the total share capital of the Company)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	b) Non-encumbered						
	Number of Shares	1,33,48,03,120	1,33,48,03,120	1,33,48,03,120	1,33,48,03,120	1,33,48,03,120	1,33,48,03,120
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Percentage of Shares (as a % of the total share capital of the Company)	74.93%	74.95%	78.58%	74.93%	78.58%	78.58%
B	INVESTOR COMPLAINTS						
	Pending at the beginning of the quarter	Nil					
	Received during the quarter	10					
	Disposed during the quarter	10					
	Remaining unresolved at the end of the quarter	Nil					

* Tax expense include deferred tax

Notes to the Consolidated Financial Results

1. The above consolidated quarterly financial results includes the loss from the following major Non-Core business/ subsidiaries:

Name of Subsidiary/Business	(₹ in Crores) For the quarter ended December 31, 2013
Hotel business	65.30
DLF Pramerica Life Insurance Company Limited	15.73*
Total	81.03

*Till the date of divestment of the entity.

2. The above consolidated financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on February 14, 2014 and have undergone 'Limited Review' by the Statutory Auditors of the Company.
3. The statutory auditors of one of the subsidiary company namely, Silverlink Resorts Limited ('Silverlink') in their report for the period ended September 30, 2013 have qualified the following:
- Certain balances in translation reserve and accumulated losses brought forward from the financial year ended December 31, 2004 as these are yet to be fully reconciled. These reconciliations pertain prior to acquisition of Silverlink by the Company. The management of Silverlink is of the opinion that reconciliation, if any, will not have any impact on the net worth of the Company. Further, the difference, if any, in reconciliation will interalia, change only the balance in translation reserve and accumulated brought forward losses pertaining to prior to acquisition of Silverlink.
 - Recoverability of receivables amounting to USD 0.80 mn (₹ 4.97 crores). Management of Silverlink believes that debts are in ordinary course of business and will be realized in due course.
4. a) The consolidated financial results have been prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in the Accounting Standards (AS-21, AS-23 and AS-27) notified pursuant to the Companies (Accounting Standard) Rules, 2006 (as amended).
- b) As clarified vide Circular No. 15/2013 dated September 13, 2013 issued by Ministry of Corporate Affairs, these consolidated financial results are prepared in accordance with the existing accounting standards notified under the Companies Act, 1956.
5. The Group is primarily engaged in the business of colonization and real estate development, which as per Accounting Standard – 17 on "Segment Reporting" notified pursuant to the Companies (Accounting Standard) Rules, 2006 (as amended) is considered to be the only reportable business segment. The Group is primarily operating in India which is considered as a single geographical segment.
6. In terms of the accounting policy for revenue recognition, estimates of projects costs and revenues are reviewed periodically by the management and the impact of any changes in such estimates are recognized in the period in which such changes are determined.

7. During the quarter, as per the Employee Stock Option Scheme 2006:
- a) ₹ 1.73 crores has been provided as employee benefit expenses, as the proportionate cost of 2,313,000 numbers of options outstanding as on December 31, 2013.
 - b) The Company has allotted 611,316 equity shares of face value of ₹ 2 each to the eligible employees of the Company on account of exercise of vested stock options.
8. a) Consolidated financial results includes total revenues of ₹ 105.22 crores and net loss after tax of ₹ 41.22 crores of overseas subsidiary Silverlink Resorts Limited, (“Silverlink”), its subsidiaries, joint ventures and associates and Lodhi Property Company Limited (Lodhi), both are consolidated based on the financial statements for the quarter from July 01, 2013 to September 30, 2013.
- b) Subsequent to the quarter end, DLF Global Hospitality Limited “DGHL”, step-down subsidiary of DLF Limited, has sold 100% shareholding in Silverlink to Aman Resorts Group Limited “ARGL”, a Joint Venture between Peak Hotels & Resorts Group Ltd. “PHRL” and Mr. Adrian Zecha, the founder of Amanresorts, for an Enterprise Valuation of approx USD 358 mn as per the share purchase agreement dated January 2, 2014. Since the transaction is completed subsequent to quarter end at a profit, no effect of the same has been taken in these consolidated financial results, other than the reversal of an estimated loss of ₹ 65 crores, which was recorded in financial year 2012-13 as an impairment of goodwill.
9. The Standalone financial results of the Company for the quarter and period ended December 31, 2013 are available on the Company’s Website (www.dlf.in).

Key standalone financial information is given below:

Particulars	Quarter ended			Nine month ended		Year ended
	December 31, 2013 (Reviewed)	September 30, 2013 (Reviewed)	December 31, 2012 (Reviewed)	December 31, 2013 (Reviewed)	December 31, 2012 (Reviewed)	March 31, 2013 (Audited)
Sales and other receipts	702.53	484.22	184.43	1,953.41	1,332.85	2,150.04
(Loss)/Profit before tax	(222.47)	133.77	(74.19)	128.66	422.75	692.53
Net (Loss)/Profit	(115.66)	83.03	(42.11)	117.53	305.50	501.56

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10. The weighted average number of equity shares outstanding during the period has been considered for calculating the Basic and Diluted Earning Per Share (not annualised) in accordance with AS – 20 “Earnings per share”.

11. **Income tax and other matters:**

- a) As already reported, in the earlier periods, disallowance of SEZ profits u/s 80IAB of the Income Tax Act were made by the Income Tax Authorities during the assessments of the Company and its certain subsidiaries raising demands amounting to ₹ 239.85 crores for the Assessment Year 2010-11; ₹ 1,387.14 crores for the Assessment Year 2009-10 and ₹ 1,643.42 crores for the Assessment Year 2008-09 respectively.

The Company and its respective subsidiary companies had filed appeals before the appropriate appellate authorities against these demands for the said assessment years. In certain cases partial relief has been granted by the CIT (Appeals). The Company, its respective subsidiaries and Income Tax Department has further preferred the appeals before the ITAT in those cases.

Based on the advice from independent tax experts and development on the appeals, the management is confident that additional tax so demanded will not be sustained on completion of the appellate proceedings and accordingly, pending the decision by the appellate authorities, no provision has been made in these consolidated financial results.

- b) During the year ended March 31, 2011, the Company and two of its subsidiary companies received respective judgments from the Hon’ble High Court of Punjab and Haryana cancelling the release/ sale deed of land relating to two IT SEZ/ IT Park Projects in Gurgaon. The Company and the subsidiary companies filed Special Leave petitions (SLPs) challenging the orders in the Hon’ble Supreme Court of India.

The Hon’ble Supreme Court admitted the matters and stayed the operation of the impugned judgments till further orders in both the cases.

Based on the advice of the independent legal counsels, the management believes that there is a reasonably strong likelihood of succeeding before the Hon’ble Supreme Court.

Pending the final decisions on the above matter, no adjustment has been done in these consolidated financial results.

- c) The Competition Commission of India (CCI) on a complaint filed by the Belaire/ Park Place owners associations had passed orders dated August 12, 2011 and August 29, 2011 wherein the CCI had imposed a penalty of ₹ 630 crores on DLF, restrained DLF from formulating and imposing allegedly unfair conditions with buyers in Gurgaon and further ordered to suitably modify the alleged unfair conditions on its buyers.

The said orders of CCI are challenged by DLF on several grounds by filing appeals before the Competition Appellate Tribunal (COMPAT).

COMPAT has granted stay against the orders of CCI imposing penalty. During subsequent hearings they have further ordered that the directions of CCI for modifications of terms of the Agreement shall remain in abeyance.

The appeals are under hearing before COMPAT for final arguments. Pending the final decisions, no adjustment has been done in these consolidated financial results.

12. The definitive agreement executed on July 11, 2013, between the Company and Goyal MG Gases Private Limited (GMGPL) for transferring its undertaking comprising of 11.2 MW capacity wind turbines situated at Karnataka was terminated on September 30, 2013 and a new definitive agreement was executed on September 30, 2013 with Rugby Renergy Private Limited (RRPL), a subsidiary of GMGPL for transferring the aforesaid undertaking on 'as is where is basis' by way of slump sale for lump sum consideration of ₹ 29.25 crores. Subject to the fulfillment of the terms and conditions by both the parties, the said undertaking including assets and liabilities along with relevant long term loans would be transferred to RRPL. As transaction is expected to be consummated on receipt of requisite regulatory approvals and the closing conditions, no effect of the same is taken in these consolidated financial results.
13. Hon'ble Supreme Court in the case of L&T on September 26, 2013, has upheld the decision given in case of M/s. K Raheja in 2005 that any agreement with prospective buyers prior to completion of construction will be treated as a Works Contract. Karnataka & Maharashtra states had amended their respective VAT Acts after the decision of K Raheja's case in 2005 and Delhi has amended the VAT Act vide notification issued on September 20, 2013. Except from the state of Kerala, the Group has not received any show cause/assessment notice from any of the states where the projects are located with respect to additional VAT liability in this regard. Based on the terms of the agreement with the Buyers, management is of the opinion that in case the tax is imposed by VAT authorities, the same is recoverable from the respective buyers and don't foresee any material liability. In addition, the company is exploring to get legal clarifications from the appropriate Forum.
14. Subsequent to the quarter end, the Company entered into a final settlement with Delhi Development Authority ("DDA") in the Dwarka Convention Centre project. Pursuant to the terms of the settlement agreement, the Company received a refund of ₹ 675.81 crores from DDA as full and final settlement, after forfeiture of 25% of the earnest money. Though, the transaction was completed subsequent to the quarter end, a foreseeable loss of ₹ 411.39 crores is recorded and disclosed as an exceptional item in these consolidated financial results.
15. As already reported in earlier periods, in terms of the definitive business agreement executed on April 04, 2013 between Company's subsidiary DLF Home Developers Limited (DHDL) and Violet Green Power Private Limited (Violet) for transferring of DHDL's undertaking comprising of 33 MW capacity wind turbines situated at Rajasthan. On receipt of required regularity approvals and permissions, DHDL has transferred the said undertaking including related assets and liabilities along with relevant long term loans 'as is where is basis' by way of slump sale for lump sum consideration of ₹ 67.44 crores on October 07, 2013.

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16. a) On October 08, 2013, in terms of the share purchase agreement and on receiving the requisite regulatory approvals, DLF Home Developers Limited along with DLF Projects Limited (both subsidiaries of the company) has sold their entire 60% shareholdings in a subsidiary company namely DLF Star Alubuild Private Limited (Star Alubuild) at an Enterprise Value of ₹ 79.8 crores. Subsequent to disinvestment, Star Alubuild has ceased to be a subsidiary of the Company w.e.f. October 09, 2013.
- b) Post completion of all the conditions precedent including regulatory approvals, the company has sold its entire 74% equity stake in its Life Insurance Joint Venture – DLF Pramerica Life Insurance Company Limited (DPLI) to Dewan Housing Finance Corporation Limited & its group entities. Subsequent to disinvestment, DPLI has ceased to be a subsidiary of the Company w.e.f. December 19, 2013.
17. The previous period figures have been regrouped/ recast wherever necessary to make them comparable with those of the current period.

On behalf of the Board of Directors

Place: New Delhi
Date: February 14, 2014

T. C. Goyal
Managing Director